



CASAHL Fixed-Fee Migration Service

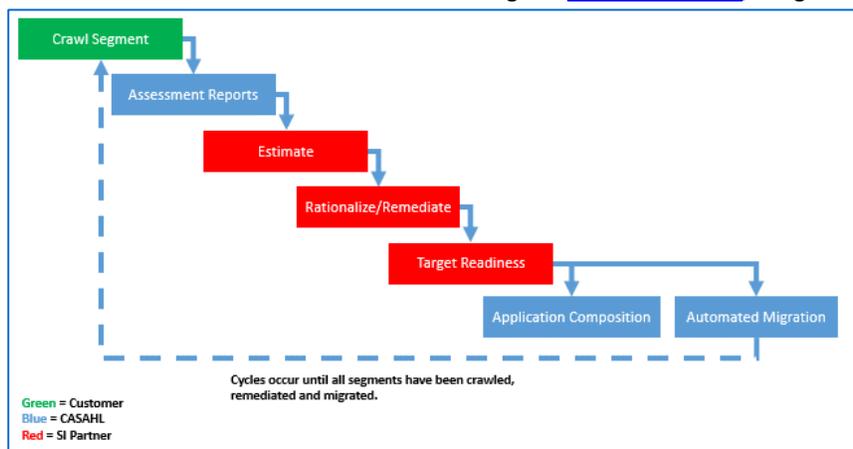
The CASAHL Fixed-Fee Migration (FFM) service provides a low- and fixed-cost solution for enterprises that want to rapidly migrate high-value content to Office 365 (or other systems) from legacy systems including legacy SharePoint, IBM Notes/Domino, Google Drive, Box, Exchange public folders, and file share deployments. By migrating with FFM, your enterprise can build momentum for Office 365 deployments while rapidly and cost-effectively modernizing and migrating your most valuable enterprise collaborative applications and content.

CASAHL, in conjunction with systems integrator (SI) partners, uses an iterative approach focused on quickly migrating highly-used content with a simple automated approach. This builds rapid momentum for new migrations and increases Office 365 adoption by making the content business users need accessible in the new platform right away. It also enables CASAHL to provide significantly lower customer costs, starting with a fixed cost estimate at the start of the migration process, so that your enterprise doesn't have to worry about surprise expenses.

By rapidly transitioning the content in standard applications and legacy content repositories through automation, the FFM service eliminates tedious and error-prone manual activities, making it possible for the rest of the migration team to deal with more complex applications and content types. As a highly automated solution, FFM also makes it possible for migration teams to focus their efforts on other critical activities, such as target environment preparation and taxonomy generation, instead of migrating content manually.

The FFM Engagement Model

The CASAHL process starts with an assessment of the client's content sources using the [CASAHL Crawler](#), a high-performance tool for discovering and analyzing information about a variety of collaboration and content platforms. By obtaining a detailed understanding of the enterprise's content sources prior to the migration effort, the migration team is able to quickly identify and select relevant content, provide reliable estimates, and deliver high impact results.



The analysis generates a set of highly-detailed reports on

complexity, volume, usage, and much more. This information guides the selection of legacy content to move and modernize in Office 365 and, for those resources, identifies preparatory steps needed to make the project successful.

For example, in a large, complex SharePoint deployment with multiple content segments (SharePoint farm, Web Apps, site collections, etc.), each segment may need to be analyzed separately. Once each content segment is crawled, assessment reports are compiled, and the team can begin to remediate any issues preventing that segment from being automatically migrated using the FFM approach. Each iteration of remediation will generate additional FFM opportunities, accelerating overall cloud migration project momentum.

Once the remediation has been completed for each segment, the services team compiles estimates for the migration effort and provides a fixed-fee proposal to the client. Once the proposal is approved, the CASAHL FFM engine is used to provision migration tasks, produce before-and-after verification of migration results, and generate reports showing the status and performance of the migration process, along with any exceptions. With each iteration of the Crawl-Remediate-FFM process, more critical content is migrated quickly and cost-effectively to Office 365, and more users are drawn to the Office 365 platform.

The overall FFM engagement model is designed to be minimally disruptive. CASAHL remotely installs the automated crawling and migration tools at the enterprise site (or in the enterprise's Azure cloud, for Google Drive migrations), conducts test migrations, gets approval to proceed, performs the migration, and delivers the final audit reports. All CASAHL migration activities are in full compliance with corporate security policies.

While CASAHL migrates the first wave of content and applications with FFM, the SI partner and the enterprise's IT staff can concentrate on migrating the remaining and more complex applications and content (which often require manual activities, e.g., to refactor legacy applications and recompose them on Office 365). It's the efficient and inexpensive way to migrate.

Source Types Covered by the FFM Service

Content Source	Content Qualified for Service
Notes/Domino	Content in standard template apps such as document libraries and discussion lists can be migrated to out-of-the-box SharePoint or Office 365
QuickPlace/Quickr	Content in standard, non-customized QuickPlace or Quickr can be migrated to out-of-the-box SharePoint or Office 365
Domino.Document Manager	Content in standard, non-customized Dom.Doc content can be migrated to out-of-the-box SharePoint or Office 365
Legacy SharePoint	Content in standard SharePoint sites and sub-site content can be migrated to out-of-the-box SharePoint or Office 365 (no Web parts, workflows, or custom solutions)
File Shares	Content in files shares can be migrated to out-of-the-box SharePoint or Office 365
Public Folders	Content in standard Public Folder document libraries can be migrated to out-of-the-box SharePoint or Office 365
Google Drive	Content and documents in Google Drives/Site can be migrated to out-of-the-box SharePoint or Office 365
Box	Content in standard template apps such as document libraries and discussion lists can be migrated to out-of-the-box SharePoint or Office 365

About CASAHL

Since its inception in 1993, CASAHL has maintained an exclusive focus on providing enterprise-class solutions that optimize and modernize collaboration and content environments such as SharePoint, IBM Notes/Domino, Google Docs, Office 365, Enterprise Content Management, DBMS, and ERP systems. CASAHL has worked with more than 2,000 enterprise customers worldwide.

CASAHL won Microsoft Partner of the Year in 2009 and 2010 for Migration solutions. Platform vendors including IBM, Microsoft, and Sybase have OEMed products from CASAHL to optimize and modernize customer deployments for their respective platforms.

CASAHL's unique solution provides automatic discovery and analysis of existing systems, along with automated generation of transition, coexistence, and integration tasks among previously deployed environments and modern alternatives such as SharePoint and Office 365.



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